



FQV Out-of-Stock Purchase Agreement

THIS FORM MUST BE COMPLETED FOR ALL OUT-OF-STOCK TRANSACTIONS WITH FQV

PART 1

The intent of this agreement and process is to provide the selling dealer an invoice credit to their open account for the FQV amount listed in the current 2017MY National Fleet Purchase Program. This will allow the incentive to be excluded from rebate classification.

Adjustment invoice credits will be posted to the dealer open account statement and settled based on current process. Both the FQV incentive and SOP price protection (if any), is expected to be passed onto the end-user fleet customer.

Customer Name	Customer FAN	Fleet Management Company, if any
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PART 2 (to be completed by dealer)

Dealership Name	City, State	Dealer Code
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The named dealer agrees to sell the VIN(s) referenced below using the National Fleet Incentive (FQV) and comply with this agreement. In addition, the above-mentioned dealership is authorizing GM to debit his/her open account for any incentive monies that have been erroneously paid to his/her dealership in reference to this transaction.

List units included in this transaction below. Please indicate by VIN if a (2) dealer trade is involved and if the dealer trade transaction has been completed by the original dealer in Order Workbench-Deliver Vehicle tab. Please attach a spreadsheet for additional VINs.

— VINs *must* be delivered Fleet in Order Workbench-Deliver Vehicle tab —

VIN	OnStar	XM	Dealer Trade	Transaction Completed
	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No
	_____	_____	<input type="checkbox"/> Yes <input type="checkbox"/> No	<input type="checkbox"/> Yes <input type="checkbox"/> No

Print Name of Authorized Dealer Representative	Phone Number
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Signature of Authorized Dealer Representative	Date
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Dealer Note: This document is required as supporting documentation for all FQV out-of-stock purchase transactions and must be available in the Deal File.

* Always check program guidelines for compatibility.

**Please contact 1-800-FLEETOP (1-800-353-3867) with any questions.
FAX to FLEETOP at 586-986-1402 or 586-986-1401 to have the invoice adjusted and FQV code added.**