

# 2012 GENERAL MOTORS LIGHT COMMERCIAL VEHICLE BODY APPLICATION GUIDE

## HOW DO I USE THIS GUIDE?

This guide is designed for your convenience. Because you likely have a specific vocation in mind for a new vehicle, we've organized the guide to help you match your intended tasks to the vehicle. Whether you need a platform bed, stake bed, van body, dump bed — name the type — you can look up the body style you need to see which GM vehicle fits the bill.

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Vehicles shown have been altered or upfitted with equipment supplied by independent suppliers. See the Owner Manual for information on alterations and warranties.



## HOW DO I BUY A COMMERCIAL VEHICLE?

Start by providing your Sales Consultant with detailed answers to these questions:

- What set of tasks do you have in mind for the vehicle?
- What kind of body (platform, stake, van, etc.) do you want on the vehicle?
- Do you know what length this specialty body needs to be? Did you have a previous vehicle used for this job? Was its capacity sufficient? Was it too long or too short? How would you improve on it now?
- What is the weight of the specialty body that you'll be using?
- Can you provide other specifications for your existing specialty body? Who is the manufacturer? What's the model number?
- Do you need a recommendation for a new, GM-approved specialty body supplier?
- What is the maximum payload weight that you'll be hauling?
- Will you add a rear liftgate, snow plow or other significant equipment that will affect payload capacity and weight distribution?
- If applicable, do you prefer a Regular Cab, Extended Cab or Crew Cab chassis?
- Will you choose a gas or diesel engine?
- Do you have a top-heavy application or severe duty application such as a dump, tanker, refuse packer or high-capacity crane?

*Answering these questions will put you and your Sales Consultant on the right track to selecting the GM vehicle that's a perfect fit for the job. If you don't understand a term, be sure to look it up in the Glossary of Truck Terms near the end of this guide.*